

Advertising Packages

Summer 2015

Who are we?

Who do we represent?

The Trail Riders Fellowship (TRF) is the only organisation dedicated to the conservation of Green Roads in the UK. We work hard to retain legal access for vehicles, in particular trail bikes, to the countryside.

Our members are individuals that care passionately about their right to access green roads. From twenty five year olds getting a bike for the first time, through to long time members in their sixties and seventies. We are brought together by our love of adventure, the challenge of riding trails and the unique heritage of the Great British countryside.

What are the advertising opportunities?

In the last 12 months the TRF has undertaken a brand refresh that has transformed its public face.

Our reputation has grown from that of a niche riding club to a powerful trail riding and land access organisation with mass appeal, whose membership is increasing and has significant influence in the motorcycle and adventure sectors. There is a buz of energy about the club and we are looking to increase our impact through collaboration with like minded partners.

This document outlines our key communication channels and demonstrates how you can reach new customers and become part of the TRF story.

For more information or to talk about how you can get involved please email greg@trf.org.uk



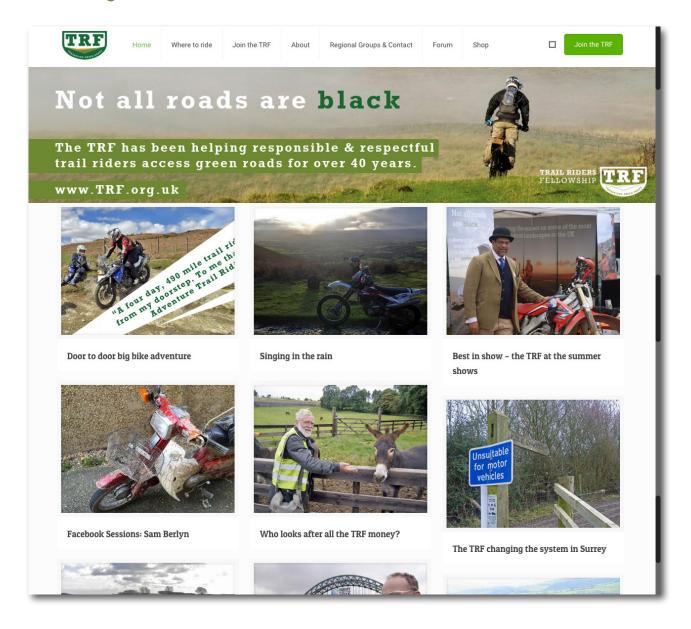
The TRF Website

The TRF website is our online publishing platform that celebrates all aspects of trail riding in the UK. From ride reports, to Rights of Way stories to articles that promote attitudes and behaviour. For most of our audience it is their first point of contact and acts as the 'shop window' to the TRF.

New stories are published every week and the articles are distributed directly to TRF members and the wider public through Facebook.

Since it's launch in January 2015 it's popularity has grown and it has now become the leading source of digital information on trail riding in the UK.

www.trf.org.uk





TRF Website Data

Over 24,000 new and returning users in six months

	/			Feb 1, 2	2015 - Jul 1, 2015
mail Export 👻 Add to Dash	nboard Shortcut				-
All Sessions			+ Add Segment		
Overview					
Sessions - VS. Select a me	ətric			Н	ourly Day Week Month
Sessions					
1,200 600	M	And	Ann	M	\mathcal{M}
Mar	rch 2015	April 2015	May 2015	June 2015	July 2
Sessions 54,610 Pages / Session 2.67	Users 24,397 Avg. Session Durat 00:02:55	tion Bounce Rate 59.78%	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	Returning Visitor	56.2%
43.72%					
43.72% emographics		City		Sessions	% Sessions
43.72% emographics anguage		1. London		9,696	17.75%
43.72% remographics anguage rountry		1. London 2. (not set)		9,696 1,519	
emographics anguage ountry ity		1. London 2. (not set) 3. Cambridge		9,696 1,519 1,324	17.75% 2.78% 2.42%
emographics anguage ountry ity ystem		1. London 2. (not set)		9,696 1,519	17.75% 2.78%
43.72% emographics anguage country sity system irowser		1. London 2. (not set) 3. Cambridge 4. Newcastle upon Tyne 5. Manchester		9,696 1,519 1,324 1,165 1,158	17.75% 2.78% 2.42% 2.13% 2.12%
43.72% eemographics anguage country Sity system perating System		1. London 2. (not set) 3. Cambridge 4. Newcastle upon Tyne		9,696 1,519 1,324 1,165 1,158	17.75% 2.78% 2.42% 2.13%
43.72% temographics anguage country ity istem irowser operating System iervice Provider		1. London 2. (not set) 3. Cambridge 4. Newcastle upon Tyne 5. Manchester 6. Cardiff		9,696 1,519 1,324 1,165 1,158 1,004	17.75% 2.78% 2.42% 2.13% 2.12% 1.84%
% New Sessions 43.72% Demographics anguage Country City System Browser Operating System Service Provider Mobile		1. London 2. (not set) 3. Cambridge 4. Newcastle upon Tyne 5. Manchester 6. Cardiff 7. Oxford		9,696 1,519 1,324 1,165 1,158 1,004 965	17.75% 2.78% 2.42% 2.13% 2.12% 1.84% 1.77%
43.72% Demographics Language Country City System Browser Operating System Service Provider Mobile		1. London 2. (not set) 3. Cambridge 4. Newcastle upon Tyne 5. Manchester 6. Cardiff 7. Oxford 8. Leeds		9,696 1,519 1,324 1,165 1,158 1,004 965 930	17.75% 2.78% 2.42% 2.13% 2.12% 1.84% 1.77% 1.70%



TRF Facebook

All of the articles published on the TRF website are distributed through the TRF Facebook Page. This allows us to reach our 4,500 followers directly, but more importantly, once on Facebook the articles have the opportunity to be shared to a much, much larger audience.





TRF Facebook Data

4,263 Followers of the TRF Facebook Page (July 2015) 91% Male 53% Aged 35 to 54

The people who like you	r Page					
Women						
8% Your Fans	0.685%	2%	2%	2%	0.425%	0.307%
Men	18-24	25-34	35-44	45-54	55-64	65+
91% Your Fans	8%				6%	2%
		22%	26%	27%		
Country United Kingdom	Your Fans	City London, England, United	Your Fans	Language English (UK)		Your Fans
United States of America	38	Manchester, England, Unit	129	English (US)		1,339
Brazil	24	Newcastle upon Tyne, En	86	Portuguese (B	razil)	24
Ireland	20	Bristol, England, United Ki	84	Polish	10211)	22
Isle of Man	18	Leeds, England, United Ki	67	German		19
Australia	17	Nottingham, England, Unit	63	Spanish		15
Germany	17	Sheffield, England, United	60	French (Franc	e)	11
India	13	Exeter, England, United Ki	39	Spanish (Spai		8
Portugal	11	Kingston upon Hull, Engla	36	Arabic		8
		Birmingham, England, Uni	35	Italian		8

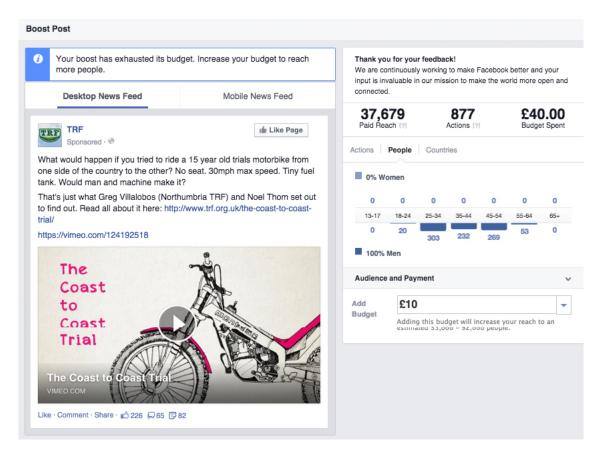


TRF Facebook Data

On average our Facebook posts reach between 3,000 and 6,000 people.

BUT, we also use Facebook Boost - a paid for service that allows us to promote content to targeted audiences.

Our last Facebook Boost reached 37,679 people



We paid to reach people interested in adventure, England, countryside, motorcycles, travel & off road



TRAIL Magazine has been an important part of the TRF communications package for over 25 years. It is an invaluable source of Rights of Way news, members' run reports, group news, members letters, classified adverts and disseminates information from the Directors of the TRF.

Once printed and posted, it is now a flip book which is published online each month. Over 14,000 people receive a link to the latest edition via monthly email newsletter. Back issues are available through the website.



www.trf.org.uk/trailmagazine



Are your customers interested in bikes, trail riding, adventure, & travel?

The TRF can help you reach them...





1: Place an ad on the TRF website

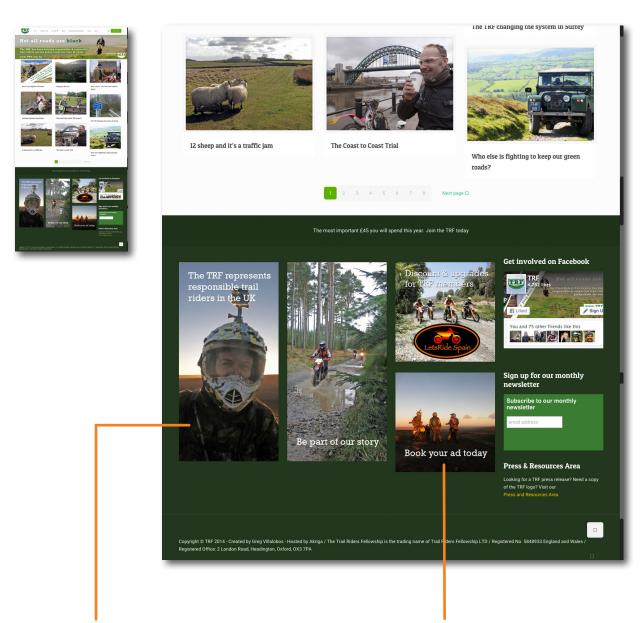
2: Commission an article about your company on the TRF website & Trail Magazine

3: Place an ad in Trail Magazine



Trail Riders Fellowship: Advertising Packages: Copyright © TRF 2015

1: Place an Ad on the TRF Website



Large Ad

Limited to 2 companies/ads at any one time

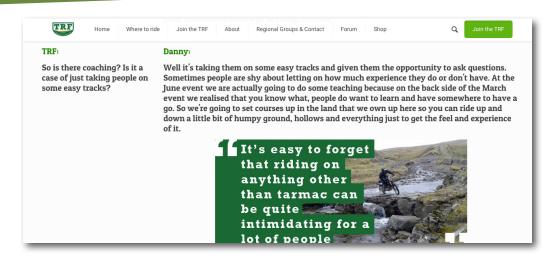
Regular Ad

Limited to 2 companies/ads at any one time

All adverts designed in collaboration with TRF design team



2: Commission an article on the TRF Website & Trail Magazine



One of our TRF journalists will work with you to put a story together about your company, product or service. Normally this will be over the phone through an interview. You will be asked to supply supporting materials, such as photos or videos.

We will write up an article that conveys your message whilst remaining within the values of the TRF and ethos of the website. We will make you look great.

The article will be published on the TRF website and promoted for one week through a Facebook Boost campaign (you can help select the type of people that you would like to reach through Facebook). It will also be published in Trail Magazine.

The article will be promoted through our monthly email newsletter.

The article will remain on the TRF website and you can link to it and share it as much and for as long as you like.

Note: The article will be signalled as a paid for 'advertorial' Content can be shared but not copied onto other websites Photos and videos to be supplied, though we can arrange to make these as an extra cost





3: Place an ad in Trail Magazine



All adverts designed in collaboration with TRF design team





Advertising Rates

	l Month	6 Months (10% discount)	12 Months (20% discount)
Website Ad - Regular	£150	£720	£1,440
Website Ad - Large	£250	£1,200	£2,440
Website & Trail Article	£800	N/A	N/A
Trail Magazine Banner Ad	£72	£345	£691
Trail Magazine 1/4 Page Ad	£72	£345	£691
Trail Magazine 1/2 Page Ad	£132	£633	£1267
Trail Magazine Full Page Ad	£248	£1,190	£2380

GOLD Package (50% discount)	Website Ad - Large x 12 months Website & Trail Article x 1 Trail Magazine Full Page Ad x 12 months
£2,790	

SILVER Package (40% discount)	Website Ad - Regular x 12 months Website & Trail Article x 1 Trail Magazine 1/2 Page Ad x 12 months
£2,104	

BRONZE Package	Website Ad - Regular x 12 months
(20% discount)	Trail Magazine 1/4 Page Ad x 12 months
£1,704	



To advertise with the TRF, or for more information, email:

greg@trf.org.uk